

MACRA

Procurement Number: MACRA/IPDC/ICT-FIREWALL/2025/1/4



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17th January 2025

The Procuring Entity named above invites you to submit your quotation for the goods described herein. Partial Quotations may be rejected, and the Purchaser reserves the right to award a contract for selected items only. Any resulting order shall be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders (available on request) except where modified by this Request for Quotations.

SECTION A: QUOTATION REQUIREMENTS:

Supply, delivery, and installation of FIREWALL for servers and client computers

s/n	Item Description	Quantity
1	Cisco Secure Firewall 3110 FPR3110-NGFW-K9	2
2	License: L-FPR3110T-T-3Y	2

To be delivered at MACRA House, Salmin Amour Road, Ginnery Corner

Quotation prices should be based on:

Goods supplied from within Malawi; EXW – insured and delivered to [*place of delivery*] or for goods supplied from outside of Malawi; CIP to [*point of delivery*].

- 1) The delivery period is **14 days** from date of order
- 2) Quotations must be valid for **30 days** from the date for receipt given below.
- 3) The warranty/guarantee offered shall be: ...**NA** months.
- 4) **Quotations and supporting documents as specified in Section B must be marked with the Procurement Number given above and indicate your acceptance of the terms and conditions.**
- 5) Quotations must be received, in sealed envelopes, no later than: **Friday, 24th January 2025 at 10:00 hours**

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- 6) Opening shall commence at MACRA Offices at the same time, bidders and or their representatives are welcome to attend
- 7) Quotations must deposited in a tender box placed at the reception of MACRA offices and should be addressed to:

The Chairman – Internal Procurement and Disposal Committee (IPDC)
Malawi Communications Regulatory Authority (MACRA)
Area 13
Green Heritage House
P.O. Box 30214,
Capital City,
Lilongwe 3,
MALAWI

- 8) The attached Schedule of Requirements at Section C, details the items to be purchased. You are requested to quote your delivered price for these items by completing and returning Sections B and C.
- 9). Quotations that are responsive, qualified and technically compliant will be ranked according to price. Award of contract will be made to the lowest priced quotation by item through the issue of a Local Purchase Order.

Signed:



Name: Herbert Mkhomawanthu

Title/Position: Procurement & Supply Chain Manager

FOR: DIRECTOR GENERAL

For and on behalf of the Purchaser

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Your quotation is to be returned on this Form by completing and returning Sections B and C including any other information/certification required within this RFQ.

SECTION B: QUOTATION SUBMISSION SHEET

- 1) Currency of Quotation: Malawi Kwacha
- 2) Delivery period offered: days/weeks/months from date of Purchase Order.
- 3) The validity period of this Quotation is: days from the date for receipt of Quotations.
- 4) Warranty period (where applicable):..... Months.
- 5) We attach the following documents:
 - i. Section C of the Request for Quotations completed and signed;
 - ii. A copy of Company Trading Licence,
 - iii. Copy valid PPDA Certificate
 - iv. Valid Tax Clearance Certificate
 - v. Signed Beneficiary Form
- 6) We confirm that our quotation is based on the terms and conditions stated in your Request for Quotations referenced above, and that any resulting contract will be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders.
- 7) We confirm that the prices quoted are fixed and firm for the duration of the validity period and will not be subject to revision or variation.

Authorised By:

Signature _____ Name: _____
Position: _____ Date: _____
(DD/MM/YY)

Authorised for and on behalf of:

Company: _____

Address:.....

If any additional documentation is attached to your quotation, a signature and authorisation at Section B and Section C is still required as confirmation that the terms and conditions of this RFQ prevail over any attachments. If the Quotation is not authorised in Section B and Section C, the quotation may be rejected.

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FIREWALL			
Description	Detailed Specification	Mandatory / Non – Mandatory	Supplier Compliance Sheet
Cisco Secure Firewall 3110 FPR3110-NGFW-K9	Model: FPR-3110	Mandatory	
	Firewall : 18G	Mandatory	
	FW+AVC+IPS: 17G	Mandatory	
	IPS Throughput: 17G	Mandatory	
	Interfaces: 8 x RJ45, 8 x 1/10G SFP+	Mandatory	
	Optional Interfaces: 10G SFP+	Mandatory	
	Serial Port: 1 x RJ-45 console	Mandatory	
	USB: 1 x USB 3.0 Type-A (900mA)	Mandatory	
	Storage: 1x 900 GB, 1x spare slot	Mandatory	
	Power Supply: Dual 400W AC	Mandatory	
	Warranty: 12 months	Mandatory	
Ransomware Protection	Detects unauthorized encryption attempts	Mandatory	
	Rollback feature to restore files affected by ransomware.	Mandatory	
	Detects unauthorized encryption attempts	Mandatory	
	Rollback feature to restore files affected by ransomware.	Mandatory	
	Detects unauthorized encryption attempts	Mandatory	
	Warranty: 12 months	Mandatory	

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INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM

This Beneficial Ownership Disclosure Form ("Form") is to be completed by the Bidder. In case of a joint venture, the Bidder must submit a separate Form for each member of the Joint Venture. The beneficial ownership information to be submitted in this Form shall be current as at the date of its submission.

For the purposes of this Form, a Beneficial Owner of a Bidder is any natural person who ultimately owns or controls the Bidder by meeting one or more of the following conditions-

- 1. directly or indirectly holding 5% or more of the shares*
- 2. directly or indirectly holding 5% or more of the voting rights*
- 3. directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder.*
- 4. directly or indirectly, has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;*
- 5. has a significant stake in a company and on whose behalf activity of a company is conducted; or*
- 6. exercises significant control or influence over a person through a formal or informal agreement. and where such ownership, control or interest is through a*

BENEFICIAL OWNERSHIP DISCLOSURE FORM

Date: **[insert date]**

Procurement Reference No.: **[insert procurement reference number]**

Page **[insert page number]** of **[insert total number of pages]** pages.

To: **[insert complete name of Procuring and Disposing Entity]**

In response to the invitation for bid dated **[insert date of invitation for bid]** we hereby submit beneficial ownership information: **[select one**

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option as applicable and delete the options that are not applicable]

(i) we hereby provide the following beneficial ownership information.

Details of beneficial ownership

Identity of Beneficial Owner	Directly or indirectly holding 5% or more of the shares (Yes / No)	Directly or indirectly holding 5 % or more of the Voting Rights (Yes / No)	Directly or indirectly having the right to appoint a majority of the Board of the Directors or an equivalent governing body of the Bidder (Yes / No)
[include full name (last, middle, first), nationality, country of residence, telephone number(s), email address, postal and physical addresses]			

OR

(ii) We declare that there is no Beneficial Owner who has not been disclosed meeting one or more of the following conditions-

1. directly or indirectly holding 5% or more of the shares
2. directly or indirectly holding 5% or more of the voting rights
3. directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder.

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4. directly or indirectly, has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;
5. has a significant stake in a company and on whose behalf activity of a company is conducted; or
6. exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee (s), beneficiaries, or anyone who controls the trust.

OR

(iii) We declare that we are unable to identify any Beneficial Owner meeting one or more of the following conditions. [If this option is selected, the Bidder shall provide explanation on why it is unable to identify any Beneficial Owner]

7. directly or indirectly holding 5% or more of the shares
8. directly or indirectly holding 5% or more of the voting rights
9. directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder”
10. directly or indirectly, has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;
11. has a significant stake in a company and on whose behalf activity of a company is conducted; or
12. exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee (s), beneficiaries, or anyone who controls the trust.

Name of the Bidder: [insert **complete name of the Bidder**]¹

Name of the person duly authorized to sign the Bid on behalf of the Bidder: [insert **complete name of person duly authorized to sign the Bid**]²

Title of the person signing the Bid: [insert **complete title of the person signing the Bid**]

Signature of the person named above: _____

¹ In the case of the Bid submitted by a Joint Venture specify the name of the Joint Venture as Bidder. In the event that the Bidder is a joint venture, each reference to "Bidder" in the Beneficial Ownership Disclosure Form (including this Introduction thereto) shall be read to refer to the joint venture member.

² Person signing the Bid shall have the power of attorney given by the Bidder. The power of attorney shall be attached with the Bid Schedules.